

MatchID

Metrology beyond colors

Business development and customer application engineer in digital image correlation

YOUR COMPANY

As a measurement tool, Digital Image Correlation (DIC) allows for full field, contactless measurement of deformations at the surface of any type of material and under arbitrary loading.

MatchID is the first representative on the market of what we believe to be the next generation of DIC tools, proposing extensive metrological assessment (hence the tagline "Metrology beyond colors") and seamless integration with mechanical data post-processing such as material identification or finite element validation. As such, MatchID is a pioneer on the current market.

MatchID is a young spin-off company of the University of Leuven with a dynamic international team of widely-recognized experimental mechanics researchers and practitioners. Although the company is quite young, we already have a solid customer base in Europe, the USA and Asia.

More info on www.matchidmbc.com

YOUR JOB

As a business development engineer you

- act as a technical salesperson
- initiate new customer contacts
- negotiate and finalize customer deals
- broaden the market by actively exploring new possible applications/adaptations of the technique in a widespread variety of engineering areas involving different materials (polymers, metals, composites,...) and test conditions (small scale, high rate dynamics,...)
- help write project proposals
- are the direct link between our customers and our technical division
- help customers to analyse their results and optimize their test procedures.

YOUR PROFILE

- PhD in Engineering (mechanical, construction, biomechanical,...) or equivalent by experience
- Knowledge of material science and testing/experimental procedures
- Strong analytical skills
- Can work independently
- Fluent English
- Dynamic and flexible
- Good interpersonal skills
- Prepared to travel
- Operate mainly from Gent - Belgium

YOUR BENEFITS

A nice opportunity with room for personal development. Prospect for becoming a permanent key player in a new company. A market competitive salary with benefits that are open for discussion. Eventually you can start directly.

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YOUR FUTURE?

Please send your personal motivation letter and CV to pascal.java@matchidmbc.com, and do not hesitate to ask for further and more detailed information.

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Image Correlation & Material Identification

